

## Cigna Executive summary – ECHIP wide

### You've each received your entities individual report

**Base** refers to the period of Jan 2013 through December 2013 paid thru March 2014 (18 months experience)

**Current** refers to January 2014 – December paid through March 2015

**Norm** reflects Cigna's open access book of business of which does not include municipal biz so not really a good comparison for us.

1. Our total medical spend is down 1.3% but our RX spend is up 9.4% increasing overall spend by .8% (point eight of a percent)
2. Per capita or spend per head is down .2% from \$6,965 to \$6,950
3. Avg. EE count is 1510 down from 1517  
Avg. member count is up 1% to 3528
4. We're still spending higher dollars on spouses by 8.8% - base was \$8456 and has risen to \$9202
5. Impact on our spend shows that we had a drop in our claimants over \$50K by 7.5%
6. Indicates our top 5 high claimant costs and diagnosis – you can see the reduction is about 2%
7. RX – generic utilization is up by 2.3%
8. Startling numbers for chronic disease at 45.6% which costs 71% of our spend – we need to be more vocal in the area of Cigna's disease management programs. They're proven to help people with chronic situations find the right doctors, tools and access to work towards bettering their situation.
9. Preventative care utilization – there is room for improvement and the wellness committee will be addressing
10. Same with well visits
11. Screenings